

**Printed : 11/30/2016 3:26 PM EST**

**Real Estate Education Committee  
12/01/2016 09:30 AM**

861 Silver Lake Blvd., Cannon Building  
Second Floor Conference Room A  
Dover, DE 19904

Posted:11/23/2016 UM

Posted:11/30/2016 UM



CANNON BUILDING  
861 SILVER LAKE BLVD.,  
SUITE 203  
DOVER, DELAWARE 19904-  
2467

**STATE OF DELAWARE**

**REAL ESTATE COMMISSION  
REAL ESTATE EDUCATION  
COMMITTEE**

TELEPHONE: (302) 744-4500

FAX: (302) 739-2711

WEBSITE: [DPR.DELAWARE.GOV](http://DPR.DELAWARE.GOV)

EMAIL:  
[CUSTOMERSERVICE.DPR@STATE.DE.US](mailto:CUSTOMERSERVICE.DPR@STATE.DE.US)

**Amended Agenda**

(Amended items are noted with an asterisk)

**I. Call to Order**

**II. Review and Approval of Minutes -November 03, 2016**

**III. Unfinished Business**

**IV. New Business**

A. Update from Commission

B. Review of Course Provider Applications

1. AmeriSpec Inspection Services

a. Course Title: On Site Sewage Disposal "Septic"

Module(s): 7

Credit Hours: 3.0

b. Course Title: Environmental Issues & The Real Estate  
Transaction- (BHHS)

Module(s): 7

Credit Hours: 3.0

- c. Course Title: Environmental Issues & The Real Estate Transaction- (Re/Max)

Module(s): 7

Credit Hours: 3.0

## 2. New Castle County Board of REALTORS\*

- a. Ethical Behavior in a Wired World

Module(s): 2

Credit Hours: 3.0

## C. Review of Instructor Applications\*

- 1. Paul Olsen

Pre-Licensing Course: Orientation, Real Estate Mathematics

Broker's Course: Mathematics

- 2. Ronald Smith

Pre-Licensing Course: Real Estate Law

- 3. Gary Taylor

Continuing Education Modules: 2, 6, 7- Tax Free Exchanges, Green Home Construction, Environmental Hazards Disclosure, Green Home Features, Prequalifying Your Buyer in Today's Market

- 4. Larry Tims

Continuing Education Modules: New Licensee 1-4. Modules 1-6

Pre-Licensing: Orientation, Real Estate Sales, Real Estate Mathematics

Broker's Course: Brokerage, Ethics, Valuing Real Property, Financing, Real Estate Investment, Mathematics

## D. Review of Student Request for CE Approval

- 1. Brendan Garfield Crotty

Course Title: Mastering Relevant, Consumer Focused Marketing

Course Provider: CRS 123

Credit Hours: 6.0

Requesting Approval for Module: 6 & 7

E. Review of Real Estate Committee Candidates

1. Juli Giles
2. Chrissy Steele\*

**V. Correspondence**

**VI. Other Business before the Committee (For Discussion Only)**

**VII. Public Comment**

**VIII. Next Meeting - January 5, 2017**

**IX. Adjournment**

**Please Take Note:** To assure consideration of an application at a meeting, the Board office must receive all of these items no later than 4:30 p.m. ten full working days before the meeting date:

- Completed, signed and notarized application form,
- Fee payment, and
- All required documentation.

A final amended agenda will be published to reflect any items received after the original agenda is posted.

Unforeseen circumstances may result in a meeting being cancelled due to a lack of quorum.

Pursuant to 29 Delaware Code, Section 10004(e)(2), the Board shall pre-announce or pre-publish all Executive Sessions; however, such agenda shall be subject to change to include additional items including Executive Sessions which arise at the time of the body's meeting.

**MEMBERS: PLEASE CALL THE BOARD OFFICE AT 302-744-4500  OR EMAIL [customerservice.dpr@state.de.us](mailto:customerservice.dpr@state.de.us) IMMEDIATELY IF YOU CANNOT ATTEND THE MEETING. THANK YOU.**